Appendix-K

Local supplier meeting the Minimum Local Content notified in Table-A, B & C of Department of Telecommunications(DoT), Ministry of Communications order dated 29.08.2018 on 'Public Procurement (Preference to Make In India) Order 2017 –Notification of Telecom products, Services or Wors – regarding "

Table-A

List of Telecom Products, Services and Works with PMI and LC

Sl. No.	Telecom Products, Services and Works	Year 2018-19		Year 2019-20 onwards	
		PMI	LC	PMI	LC
1.	Encryption/UTM platforms (TDM and IP)	100	65	100	65
2.	IP/MPLS Core routers/ Edge/ Enterprise Router	50	55	50	60
3.	Managed Leased line Network equipment	50	55	50	60
4.	Ethernet Switches (L2 and L3), Hubs	50	55	50	60
5.	IP based Soft Switches, IMS, Unified Communication Systems	100	55	100	60
6.	Wireless/Wireline PABXs / IP PBX & / Media Gateways	100	65	100	65
7.	CPE (including Wi-Fi Access points and Routers, Media Converters), 2G/3G/4G/LTE Modems, Leased-line Modems, NFV/SDN CPE	100	45	100	50
8.	Set-Top Boxes	50	50	50	55
9.	SDH/Carrier-Ethernet/MPLS- TP/ Packet Optical Transport equipment/ PTN/ OTN systems	100	65	100	65
10.	DWDM/CWDM systems	50	55	50	60
11.	GPON / XGS-PON, NG-PON2 equipment (including ONT and OLT)	100	55	100	60
12.	Optical/SDH/PDH Cross Connects/ OTN Cross-connects and optical MUX,OADM	100	55	100	60
13.	Small size 2 G/3 G GSM based Base Station Systems, with its various derivatives including rural & disaster response, Macro & Micro BTS, Small Cells, NIB, C-RAN BBU and RRH	100	55	100	60
14.	2 G/3 G GSM based Base Station Systems, with its various derivatives including rural & disaster response, Macro & Micro BTS, Small Cells, NIB, C-RAN BBU and RRH	50	55	50	60
15.	Small Size LTE/LTE-R Based Mobile Systems, with its various derivatives including rural & disaster communications, Macro & Micro eNodeB, Small Cells, EPC, NIB C-RAN BBU and RRH ,LTE/LTE-R/4.5 G/ 5 G based broadband wireless access systems (eNodeB, gNB, EPC, etc.)	50	55	50	60
16.	LTE/LTE-R Based Mobile Systems, with its various derivatives including rural & disaster communications, Macro & Micro eNode B, Small Cells, EPC, NIB C-RAN BBU and RRH ,LTE/LTE-R/4.5 G/ 5 G based broadband wireless access systems (eNodeB, gNB, EPC, etc.)	50	45	50	50
17.	Wi-Fi based broadband wireless access systems (Including Access Point, Aggregation Block, Core Block), Integrated Broadband system	50	50	50	55

18.	Microwave Radio systems (IP/Hybrid), Mobile Front haul BBU and RRH (CPRI, eCPRI, FlexE, RoE, NGFI)	100	50	100	55
19.	Software Defined Radio, Cognitive Radio systems	50	50	50	55
20.	Repeaters (RF/RF-over-Optical), IBS, and Distributed Antenna system	100	55	100	60
21.	Satellite based systems –Hubs, VSAT Disaster Communication Systems etc.	50	35	50	40
22.	Copper access systems (DSL/DSLAM), high-speed xDSL (G.fast)	50	50	50	55
23.	Network Management systems (NMS) with its various derivatives	100	65	100	65
24.	Security and Surveillance Communication Systems (video and sensors based) including Perimeter Security Systems	100	35	100	40
25.	Optical Fiber	50	50	50	50
26.	Optical Fiber Cable	75	50	75	55
27.	Telecom Power System (Including Solar Power)	50	50	50	55
28.	Telecom Batteries (Lead Acid & Li-ion)	50	50	50	55
29.	IP audio phones / IP video Phones / Analog adaptor	50	35	50	40
30.	SDN Software Controllers, NVF and CNF software	50	50	50	55
31.	Telecom Cloud infrastructure, Telecom Data centers	50	35	50	40
32.	2 way Analog/Digital radio including Walkie-Talkie & Mobile Radio	50	50	50	55
33.	Batteries of 2 way Analog/Digital radio including Walkie-Talkie	50	40	50	45
34.	Fiber Monitoring System	50	50	50	55
35.	M2M/IOT Subsystems	50	50	50	55
36.	Telecom Services/Works	100	70	100	70

PMI =Minimum preference in % (of total quantity being procured) for Make in India Telecom Products, Services or Works as indicated against each financial year

LC = Minimum Local Content as a percentage of total Bill of Material (cost of production) to qualify as Make in India Telecom Products, Services or Works as indicated against each financial year

----------END OF TABLE-A----------

Table-B

Main Inputs /stages for manufacture of telecom products & conditions for the inputs to be qualified as Local Content

Main Inputs /stages for manufacture of telecom products *	**Conditions for the inputs to be qualified as Local Content**
1) Design (a) Hardware design (b) Software Design & Development	The maximum Local Content (LC) percentage for Design which can be claimed by a Local manufacturer for the telecom products based on in-house/in country R&D costs incurred/amortized to create IPR in India are as per **Table-C** subject to the condition that: (a) The Intellectual Property Right (IPR) resides in India for Hardware Design, (b) The Copyright is in India for the software Design & Development.
2) Components (a) Integrated chips (ICs) – Processor, Memory etc. (b) Active components – Transistors, Diodes etc. (c) Passive Components – Resistors, Capacitors, Inductors etc.	Manufactured in India
3) PCBs (a) PCB Fabrication (b) PCB population using components	Manufactured in India
4) Cables/Chassis etc. (a) Chassis (b) Cables (c) Racks (d) Heat sinks (e) Enclosures	Manufactured in India
5) RF Components/Subsystem (a) Duplexers/Filters (b) Antenna	Manufactured in India
6) Assembly/Integration/Testing#	The upper ceiling limit of Domestic Local Content (LC) for Assembly/ Integration/ Testing in respect of the telecom products listed in **Table-C** would be 10% of the total product Bill of Material (except S. No. 25,26 and 36)
* The product may include some/all of the input/stage as mentioned above. While calculating only those inputs/stages will be calculated which are involved in the manufacturing of these telecom products. # In case a system of its subsystem is merely assembled / integrated / tested, then actual Local Content shall be taken as up to 10% only of the cost of system / subsystem.	

----------END OF TABLE-B----------

Table-C

Maximum ceiling for Design as Local Content out of total LC for Telecom Equipment

Sl. No.	Telecom equipment Description	Maximum ceiling for Design as Local Content out of total LC
1	Encryption/UTM platforms (TDM and IP)	55
2	IP/MPLS Core routers/ Edge/ Enterprise Router	40
3	Managed Leased line Network equipment	40
4	Ethernet Switches (L2 and L3), Hubs	40
5	IP based Soft Switches, IMS, Unified Communication Systems	40
6	Wireless/Wireline PABXs / IP PBX & / Media Gateways	45
7	CPE (including Wi-Fi Access points and Routers, Media Converters), 2G/3G/4G/LTE Modems, Leased-line Modems, NFV/SDN CPE	30
8	Set-Top Boxes	35
9	SDH/Carrier-Ethernet/MPLS- TP/ Packet Optical Transport equipment/ PTN/ OTN systems	45
10	DWDM/CWDM systems	40
11	GPON / XGS-PON, NG-PON2 equipment (including ONT and OLT)	40
12	Optical/SDH/PDH Cross Connects/ OTN Cross-connects and optical MUX,OADM	40
13	Small size 2 G/3 G GSM based Base Station Systems, with its various derivatives including rural & disaster response, Macro & Micro BTS, Small Cells, NIB, C-RAN BBU and RRH	40
14	2 G/3 G GSM based Base Station Systems, with its various derivatives including rural & disaster response, Macro & Micro BTS, Small Cells, NIB, C-RAN BBU and RRH	40
15	Small Size LTE/LTE-R Based Mobile Systems, with its various derivatives including rural & disaster communications, Macro & Micro eNode B, Small Cells, EPC, NIB C-RAN BBU and RRH ,LTE/LTE-R/4.5 G/ 5 G based broadband wireless access systems (eNodeB, gNB, EPC, etc.)	40
16	LTE/LTE-R Based Mobile Systems, with its various derivatives including rural & disaster communications, Macro & Micro eNode B, Small Cells, EPC, NIB C-RAN BBU and RRH ,LTE/LTE-R/4.5 G/ 5 G based broadband wireless access systems (eNodeB, gNB, EPC, etc.)	35
17	Wi-Fi based broadband wireless access systems (Including Access Point, Aggregation Block, Core Block), Integrated Broadband system	35
18	Microwave Radio systems (IP/Hybrid), Mobile Front haul BBU and RRH (CPRI, eCPRI, FlexE, RoE, NGFI)	35
19	Software Defined Radio, Cognitive Radio systems	35
20	Repeaters (RF/RF-over-Optical), IBS, and Distributed Antenna system	40
21	Satellite based systems –Hubs, VSAT Disaster Communication Systems etc.	25

22	Copper access systems (DSL/DSLAM), high-speed xDSL (G.fast)	35
23	Network Management systems (NMS) with its various derivatives	50
24	Security and Surveillance Communication Systems (video and sensors based) including Perimeter Security Systems	30
25	Optical Fiber	NIL
26	Optical Fiber Cable	NIL
27	Telecom Power System (Including Solar Power)	30
28	Telecom Batteries (Lead Acid & Li-ion)	30
29	IP audio phones / IP video Phones / Analog adaptor	15
30	SDN Software Controllers, NVF and CNF software	15
31	Cloud infrastructure, Data centers	20
32	2 way Analog/Digital radio including Walkie-Talkie & Mobile Radio	30
33	Batteries of 2 way Analog/Digital radio including Walkie-Talkie	30
34	Fiber Monitoring System	35
35	M2M/IOT Subsystems	35
36	Telecom Services/Works	NIL

----------END OF TABLE-C----------

----------END OF APPENDIX-K----------